



# Auction Wishlist

~ MOST WANTED ITEMS ~

## TRAVEL & RECREATION

- Hotels/Resorts
- Timeshares/Vacation Homes
- Spa/Golf/Ski/Dining Packages

## FOOD & BEVERAGE

- Luxe Dining/Catering Experiences
- Artisanal Food/Wine/Spirits/Tastings
- Vineyard/Distillery/Brewery Tours

## ENTERTAINMENT

- Theater/Concerts/Comedy Shows
- Award Shows/Premiers/Live Tapings
- Front Row Seats/Backstage Passes

## FITNESS/HEALTH & BEAUTY

- Yoga/Pilates/Massage/Saunas
- Manicures/Facials/Injectibles
- Luxe Cosmetic Products

## SPORTING EVENTS

- Lakers/Dodgers/Kings/LAFC Games
- Season Tickets/Meet & Greets
- Playoff Games/Courtside/Box Seats

## ACTIVITIES FOR KIDS

- Camps/Classes/Private Lessons
- Sports/Martial Arts/Gymnastics
- Visual Arts/Music/Cooking/STEM

## ACTIVITIES & EXPERIENCES

- Amusement Parks/Museums
- Golf/Tennis/Pickleball
- Parking/Park Hopper/Fast-Pass

## COLLECTIBLES

- Celebrity Signed Items
- Balls/Jerseys/Cards/Scripts/Playbills
- Authenticated/Graded/Priceless/Rare

# CONTACT US

For a Curated List of Potential Donors

[Donations@LosEncinosSchool.org](mailto:Donations@LosEncinosSchool.org)

[LESgala.org](http://LESgala.org)





# Soliciting Guide

## HOW TO GET GREAT DONATIONS

Soliciting is fun and easier than you might think!

### **IN PERSON**

Ask for donations when you are running errands, out to dinner, or at your kids' activities

### **BY EMAIL OR PHONE**

Call or submit the "contact us" forms for your favorite hotels, restaurants & salons

### **FRIENDS & FAMILY**

Reach out to people you know who work in entertainment, hospitality, fine dining, etc.

### **EMAIL TEMPLATE & TALKING POINTS**

Hi! I am a huge fan of your company, and I would love to include a donation from your business in my kids' school fundraiser in April. The families in our community would love it and it would be great exposure for your business, as well. The proceeds from our auction will support our kids' education & development while maintaining a safe and diverse learning environment. Since our school is a 501(C)(3) nonprofit organization, your donation would be tax deductible as permitted by law.

We would be truly grateful for your support. Thank you so much!

### **KEEP IN MIND**

Every donation benefits our school, our kids, and our community. Many businesses have donation quotas, so they need & want to give. Donors get invaluable marketing exposure & donations are tax deductible. Auction winners often become repeat customers & a source of numerous referrals. Everybody wins!

### **WE ARE HERE FOR YOU**

We are happy to brainstorm with you or share a list of great businesses to contact.

## REACH OUT ANYTIME

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